MONTGOMERY COUNTY
TENNESSEE

PURCHASING

LED Signage Replacement RFP
Addendum #1 – dated 11-5-2026

1. **Freight Costs: The RFP states that bids should be inclusive of air, water, and land freight costs. Given that this is an LED signage proposal, how do these shipping methods apply, and what is the best way to factor and present these costs within our bid?** The requested shipping costs to be included are direct or indirect costs required to get all final materials to the jobsite and installed.

2. **Existing Sign Clarification: Based on the current signage at the F&M Bank Arena, the existing installations appear to be standard building signs rather than LED displays. Could you please clarify or specify the exact existing sign designated for replacement?** The sign to be replaced is an LED screen (located below a "F&M Bank Arena" static sign).

3. **Does the 1080p59.94 requirement mean the display's native pixel resolution, supported video input, or both? Please confirm the intended pixel pitch and how the 9.45-foot by 18.9-foot screen should handle the image format.** The existing screen size is 20.99ft. by 12.59ft.

   The display's processing hardware must accept, decode, and sync cleanly with a 1080p progressive signal running at 59.94 Hz (a standard broadcast and video frame rate). The display itself must physically contain at least 1920 horizontal pixels by 1080 vertical pixels to render that input line-for-line without downscaling or loss of detail.

   For a large-format LED video wall, the physical pixel count of the wall does not always have to be exactly 1920x1080, though it should ideally be close to or higher than that to display the signal without losing clarity. The video processor will scale the 1080p input signal to match the exact physical pixel dimensions of the wall.

4. **Please confirm the available power voltage, capacity and circuit arrangement noted on page 1, and send the panel schedule if available.** The current power supply is a 90A 240V 12 circuit subpanel with seven (7) 1P 30A breakers (circuits 1-7) and one (1) 20A 1P breaker (circuit 8).

5. **Are the existing mounting structure and signal pathways to be reused? Please identify the technical operation center location, installation/access restrictions, and where the removed sign should be stored.** This proposal allows for the use of the existing frame structure, if applicable, and the intention of this proposal should be to

utilize the existing electrical and data pathways. Access will be restricted based on building use & occupancy. The existing sign shall be removed, disassembled, and stored on site.

6. **What components and quantity basis should the 3% spare-parts allowance cover?** LED replacement modules are the primary basis for the 3% spare parts. Other common maintenance items shall be included as well.

7. **Please confirm the question-response date; page 1 lists November 5, 2024. It should read 2026.** Confirmed, the question-response date is November 5, 2026.

8. **Are there separate contract terms, payment provisions or bonding requirements beyond the ten-page RFP packet? If so, please send those documents as well.** Contract negotiation will begin after a selection has been made.

9. **Does the requirement for 1080p at 59.94 refer to the LED display's native pixel resolution, or to the processor/input format accepted by the system? Please confirm how this applies to the specified 9.45-foot by 18.9-foot screen and pixel-pitch requirement.** See response to question #3.

10. **Please confirm the available voltage, circuits and power at the sign location, preferably with an existing electrical diagram.** See response to question #4.

11. **Please send any issued addenda or confirm the current official document-download location.** The only addenda to this solicitation will be this question & answer sheet and a revised scope of work document with the corrected screen size.

12. **Would you allow us an alternate for LED dimensions? Is that mandatory to provide 9.45 ft high × 18.9 ft wide LED Screen size?** The dimensions are not mandatory, just the display ratio and pixel criteria are required. The correct screen size for the screen being replaced is 12.59’ x 20.99’.

13. **Is there an estimated budget allocated for this project that you can share?** Not at this time.

14. **Based on the attached photos, are we replacing Option 1 or Option 2? If Option 2, is it the existing ground level video board being replaced?** The video board being replaced is located at the Northeast corner of the facility and is 12.59’ x 20.99’

15. **Is the 9.45-foot height requirement a firm restriction, or is there any flexibility in that dimension?** No, the current screen dimensions of 12.59’ x 20.99’ are not a firm restriction.

16. **What is the new LED going to be installed on?** The current wall construction is precast concrete and the intention of this solicitation it to either reuse the existing LED structure or provide a new structure with this bid.

17. **Can you provide pictures of existing sign to be removed?** Yes, pictures proved with addenda.

18. **At 9.45'x18.9' the new sign will be smaller than the existing sign you are replacing and will leave holes showing. Is that supposed to be correct?** The correct size of the existing sign is 12.59’ x 20.99’ and has been corrected in the bid documents distributed with the bid addenda.

19. **How long is the sign company supposed to store the old sign? And can it be stored outside?** It can be stored onsite.

20. **When you request that the vendor "stores" the existing sign, will an area be provided onsite or will the vendor take the existing sign and store at their own location would could be several miles from F&M Bank Arena?** It can be stored onsite.

21. **In addition, is the vendor then expected to repair the other sign with the parts they have stored at their location?** No, there is no expectation to repair the existing sign.

Photo of sign to be replaced:

